Overview

- Context of PACE and State Policy
- Role of State PACE Associations
- NPA’s State Policy Priorities for PACE
  - Growth of PACE
  - PACE Sustainability
  - Oversight and Flexibility
  - Access to PACE
- Looking Forward and NPA Resources
- Questions
NPA’s Mission

NPA’s mission is to provide leadership and support for the growth, innovation, and success of the Program of All-Inclusive Care for the Elderly (PACE®) model of care.

NPA’s Strategic Goals

- Champion the value of PACE and support growth
- Support PACE operational quality through education and data
- Advocate for effective regulatory and payment policies
- Distinguish and promote the PACE brand
Policy Environment

- State policy focus for PACE is evolving
- Historically the context has been fee-for-service
  - Eligibility determination process
  - Competition with Home and Community Based Services
  - Rate set on nursing homes and HCBS
- A shift in focus
  - Rate setting
  - Enrollment/options counseling
  - Competition and coordination with other integrated programs
- Federal policies that impact PACE and states
North Carolina: Policy Environment

- State Policy Environment
  - New administration, differences with legislature
  - Bigger fish to fry in legislature…BUT

- PACE month proclamation from Governor

- PACE study requested by Legislature

- Awareness raising activities, persistence paying off finally?
State PACE Associations

New Jersey PACE Association
Rhode Island PACE Association
Texas PACE Association
The Association serves as the credible voice and leader to advance PACE, thereby transforming healthcare in North Carolina. It was formed in 2011 to:

- **Provide education**
  - Support for professional peer networks of PACE staff
  - Statewide conference
  - PACE month (first one!)
  - Outreach/training to other professionals, general public

- **Advocate with a common voice**
  - Presence in the legislature
  - Stakeholder meetings with the administration
  - Data analysis/cost comparison
PACE in the States

- 122 PACE organizations, 233 PACE centers
- 31 states have a PACE program
  - States with one PACE Program – AL, DE, MD, NE, NM, ND, OH, OR, RI, TN, WA, WI, WY
  - States with two PACE Programs – AR, IN, IA, LA
  - States three-to-five PACE Programs – CO, FL, KS, NJ, OK, SC, TX
  - States with six-to-nine PACE Programs – MA, NY, VA
  - States with 10 or more PACE Programs – CA, MI, NC, PA
- One new program opened in 2017 (CO)
One in five PACE organizations have been in operation 3 years or less.
PACE in North Carolina

- 11 PACE organizations, 12 sites
- First PACE organization opened in 2008
- Newest program opened in 2015
- 35 out of 100 counties have access to PACE (mostly metropolitan)
- September census: 2,000+
PACE Growth

❖ Current States Growing
  - There are different ways to grow – new programs, expanding programs, and increasing census
  - There are different reasons for states growing (or not growing)

❖ Future State Growth
  - DC?
  - NV?

❖ Challenges to Growth
PACE Sustainability

- Rates and rate setting
- MLTSS
- Encounter data reporting
- Challenging budgets
North Carolina: Growth and Sustainability

★ Incremental growth due to:
  - Caps
  - Freeze on program expansion
  - No new programs/new service areas allowed

★ Buried in LME/MCO budget, no line item

★ Medicaid Managed Care/MLTSS on horizon
  - Probable delay for duals
  - PACE preserved as stand-alone option
Oversight and Flexibility

Significant variation in licensure and oversight

- PACE federal regulation – 14 states
- Adult day care – 13 states
- Home health – 9 states
- Primary care clinic – 4 states
- 8 states have more than one type of licensure
North Carolina: Oversight and Flexibility

- State certification/licensures
  - Home health license required – moratorium
  - Adult Day certification required
  - Assisted living for nursing home Level of Care only

- Multiple regulators
  - DMA
  - DAAS
  - DHSR
Access to PACE

- Conflict-free options counseling
- Standardizing determination process
- PACE organizations to process enrollment with quantifiable tool
- Flexible enrollment cut-off date
North Carolina: Access to PACE

- Options counseling – not an issue currently
- MLTSS down the road – keeping PACE independent
- Little flexibility in enrollment
  - State determination of Level of Care
  - County determination of Medicaid
NPA Resources

- State Almanac
- Secret Shopper Toolkit
- MLTSS toolkit
- 2016 Upper Payment Limits and Medicaid Capitation Rates for PACE
- PACE Medicaid Rate-Setting: Issues and Considerations for States and PACE Organizations
- Encounter Data Reporting Workgroup
- State Scorecard (in development)
- Model Policies (priority for 2018!)
Questions
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